

## **JOB OPPORTUNITY**

**Position: Medical Science Liaison (MSL) Rheumatology**

### **WHY WORK WITH US?**

With a shared mission to discover new ways to improve and extend people's lives, our team of 120,000 global employees and our diverse portfolio of innovative medicines, eye care devices and cost-saving pharmaceuticals, we are addressing some of society's most challenging healthcare issues. With our legacy deeply rooted in our Swiss heritage and with our eye on the future, our industry leading pipeline, together with our continued investment in R&D and our high performing, diverse and passionate employees, we aim to be a trusted leader in changing the practice of medicine.

We are Novartis, and we are reimagining medicine.

As a global healthcare leader, we have one of the most exciting product pipelines in the industry today brought to life by diverse, talented, performance-driven people. This makes us one of the most rewarding employers in our field.

Recently established in Mexico, the Novartis Global Service Centre delivers a broad variety of services including scientific and commercial services (known as Product Lifecycle Services), Financial Reporting and Accounting Operations, IT, HR Operations and Procurement to the Novartis divisions and organizations worldwide.

We're growing rapidly and are looking for passionate, experienced high calibre candidates to join our international team.

The NGSC Mexico is located in the biggest city in the country. The site is located 15 minutes away from Coyoacan, one of the oldest neighborhoods in Mexico, dating back to the XVI century, which has evolved into a cultural spot that gathers Mexican traditional and gourmet cuisine, arts and crafts, and history.

You will experience a mix of diverse people who have different interests and backgrounds.

## **MAIN PURPOSE**

Develop peer to peer relationships with the Medical Experts / Key Stakeholders and members of the scientific community, utilizing scientific and medical evidence-based “non-promotional” materials. Strategically support the development, launch and commercialization of Novartis products through scientific exchange, seeking external insight to shape Novartis understanding of the therapeutic environment Provide internal integrated clinical and scientific therapeutic area and product expertise to internal and external stakeholders.

## **MAIN ACCOUNTABILITIES**

Scientific expert Management & Medical Support

- Develop peer to peer scientific relationships, assess alignment with scientific messages (degree of Medical Expert understanding and agreement with medical platform statements) and contributions (activities in which Medical Experts are independently qualified to engage or collaborate with the organization).
- Contribute to identification and mapping of Medical Experts/key stakeholders in line with local strategies
- Provide and discuss scientific information and data with HCPs to ensure quality and accuracy of medical and scientific information on new treatment options including Novartis products and selected areas of therapeutic interest
- Liaise and provide up-to-date medical support to relevant external groups to ensure evidence based understanding of Novartis products relative to medical guidelines, and health economic information
- Provide speaker training to HCPs to support education to the healthcare community about new therapies developed and commercialized by Novartis
- Respond to unsolicited requests for scientific information to external health care professionals and/or customers in line with local and global SOPs, policies and regulations Scientific Research Support
- Provide scientific educational activities to support study accrual for key trials as appropriate.
- Provide feasibility and research site recommendation for Novartis sponsored clinical trials.
- Collaborate with ICRO team and Medical Advisors, to support clinical sites, including providing guidance in accordance with guidelines, Novartis Internal Policies, and regulations as appropriate.
- Increase awareness of Novartis clinical research program to enhance patient identification and trial accrual.
- Upon investigator request, liaise between potential researcher and the Company on IIT sub-mission process or requests for research grade substance (Material Transfer Agreements) to support independent clinical/preclinical research Scientific Exchange/Insights
- Engage in scientific discussions related to Novartis research areas/compounds/pipeline with MEs, speakers & investigators

- Support scientific exchange to advance understanding of new scientific principles, novel re-search trends, and current scientific debate.
- Collect, analyze and report insights that may impact Novartis development plans /trial designs, launch strategies and tactics and medical education programs tailored to physicians' education needs.

### **Minimum requirements**

- MD preferably Medical expert or specialist in the area or with a solid medical/technical background and proven competencies, influencing skills, clinical research insight, business and market
- Fluent in English and Local Language (oral and written).
- Proven ability to develop and foster peer-to-peer, credible relationships with Medical Experts/decision makers.
- Working knowledge of the Healthcare System and of the research procedures as well as the ICH guidelines, GCP and other ethical guidelines relevant to the pharmaceutical industry.
- Thorough knowledge of clinical medicine, disease management, and medical research in at least one therapeutic area.
- Ability to understand and convey emergent scientific information
- Proven ability to use IT tools and interface effectively with a variety of technical platforms
- Strong personal integrity and customer focus
- Excellent interpersonal communication, negotiation and advanced presentation skills
- Able to effectively contribute and work on multifunctional teams
- Must be able to adapt, organize, prioritize, and work effectively in a constantly changing field-based environment

**If you are interested please send us your resume :**

[adriana.gonzalez\\_ramirez@novartis.com](mailto:adriana.gonzalez_ramirez@novartis.com)

[luis.castillo@novartis.com](mailto:luis.castillo@novartis.com)

or apply directly on:

<https://sjobs.brassring.com/tgwebhost/jobdetails.aspx?partnerid=13617&siteid=5260&jobid=2497453&ga=2.212153174.355677956.1501691932-1304659146.1495666840>

